

A ALICIA XIBERRAS INTERIORS



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📷 [@alicia_xiberras_interiors](https://www.instagram.com/alicia_xiberras_interiors)

Recognised as one of Australia's most upcoming and promising designers, Alicia Xiberras Interiors offers a fresh, innovative and exciting take on a wide variety of design needs for both residential and commercial spaces. AXI is a female powerhouse of Interior Designers, brought together by our passion to create beautiful spaces and interiors. With over 15 years in the design industry, our team is dedicated to helping you achieve your dream space, inspired by the latest design trends and catered to any design style.

At AXI, our team works together on every project to act as the missing link between your architect and builder. Providing a bespoke client experience is of upmost importance and AXI goes out of our way to tailor our services and communication to best suit the needs of your individual project Australia-wide or internationally.





R E S I D E N T I A L D E S I G N

Alicia Xiberras Interiors is your one-stop-shop in creating a magazine-ready home, complete with our signature touch.

AXI specialises in luxury new home designs and works with our residential clients from concept and design development, all the way through to communication with the builder and architect during the build to get all the technical details just right. At AXI we aim to make our residential designs both functional and aesthetic and consider all the details to ensure our design fits your individual brief.



C O M M E R C I A L D E S I G N

Alicia Xiberras Interiors works with our commercial clients every step of the way to bring their brand to life in their interior space. AXI will put your business on the map, and ensure your commercial space goes viral in the social world. With experience completing over 15 salon designs, numerous hospitality spaces, gyms and retail and office fit outs, AXI has mastered the art of converting your brand vision into a captivating interior space. Our team even goes the extra mile to help with branding, uniforms, crockery and menu design to ensure your final commercial space is state of the art!



FULL DESIGN SERVICE PROCESS

INITIAL CONSULTATION



We invite all clients to undertake an initial consultation, where we take a detailed brief to appreciate and understand how you intend to use your future space.

To help understand your style, you may opt to show us inspiration images. We can help workshop and share ideas for your future space, as well as show samples of potential finishes and materials.



FLOOR PLAN FINALISATION

Charged at an hourly rate, with a minimum of 10 hours, the AXI team amend floorplans as necessary to encourage circulation and interior flow throughout the space, whilst taking the individual design style of our clients into consideration.

The finalisation of the conceptual floorplan pre-DA is crucial in achieving immaculate spatial planning and creating a luxurious, yet practical layout. In doing so, AXI ensures that our client's vision and



ESTABLISHING CLIENT BRIEF & FEE PROPOSAL

Once the amended floorplan has been finalised by your architect or AXI, we then engage in discussion with our clients to determine a detailed and specific brief of works. We listen the needs of each individual client, and find the perfect solution to match your budget, timeline, and lifestyle. From here, AXI formulates a fee proposal where the specific design requirements and project stages are outlined and quoted for each interior.

AXI aims to provide a streamlined and efficient process for our clients in which every stage of the design process is managed with quality customer service. Collaboration is the key to our success and constant communication between client and design team is imperative in leading our clients through a transparent and thorough process.



SCHEMATICS AND PRELIMINARY CONCEPT

During this initial design phase, AXI invests in the creative development of every project. The AXI team draws inspiration from a variety of sources to develop design solutions which respond to both the aesthetic and functional requirements of your future interior.

* Full design service starting at \$40,000 (pending size and style of home and project requirements).

FULL DESIGN SERVICE PROCESS CONTINUED.

CONCEPT DEVELOPMENT



In the conceptual development phase, the AXI team thinks outside the box to balance form and function throughout your interior. Colour and materiality palettes come together in this stage, with the end-use of lifestyle of our clients always at the forefront of our design thinking.



DESIGN DEVELOPMENT

Once conceptual drawings have been completed and confirmed by both the design team and clients, design documentation is detailed and annotated with consideration of practicality and function in each space.



SCHEDULING AND 3D MODELLING

AXI provides a detailed schedule of finishes once final selections have been made. The team at AXI assists in selecting and specifying all hard finishes including tiles, stone, benchtops, joinery, flooring, fixtures and hardware. Our clients benefit from our extensive network of suppliers, manufacturers, and insider design knowledge.

The design team also prepares state-of-the-art 3D renderings of your future interiors. Our 3D models are imperative in helping us communicate our interior vision and intricate design details to our clients.



SAMPLE BOX AND CLIENT HANDOVER

Along with the digital handover of a professional documentation set and schedules, the AXI team prepares a custom sample box for each client to assist clients and construction teams throughout implementation stages.

The AXI team then assists in liaising and collaborating with consultants such as architects, builders and joinery fitters to ensure your AXI design is executed to perfection.

* Full design service starting at \$40,000 (pending size and style of home and project requirements).

HOURLY-BASED PACKAGE PROCESS

INITIAL CONSULTATION



We invite all clients to undertake an initial consultation (1.5 hours), where we take a detailed brief to appreciate and understand how you intend to use your future space.

To help understand your style, you may opt to show us inspiration images. We can help workshop and share ideas for your future space, as well as show samples of potential finishes and materials.



HOURLY DESIGN WORK (5 HOURS MIN).

Based on discussions in the initial consultation, the AXI design team undertakes at least 5 hours of hourly-based design work.

In the initial consultation, the AXI team will notify the client if more retainer hours are needed to fulfill their brief. Please note, to amend floorplans, more than 5 hours will be required. The retainer hours can be topped up at any stage of the process to continue design work if required.

* Fixed Price - Starting at \$1775 (inc. GST) for in-studio consultation, plus 5 hours of design work to follow.

HOURLY-BASED PACKAGE PROCESS (ON-SITE).

INITIAL CONSULTATION (ON-SITE)



We invite all clients to undertake an initial consultation (1.5 hours on site), where we take a detailed brief to appreciate and understand how you intend to use your future space.

To help understand your style, you may opt to show us inspiration images. We can help workshop and share ideas for your future space, as well as show samples of potential finishes and materials.

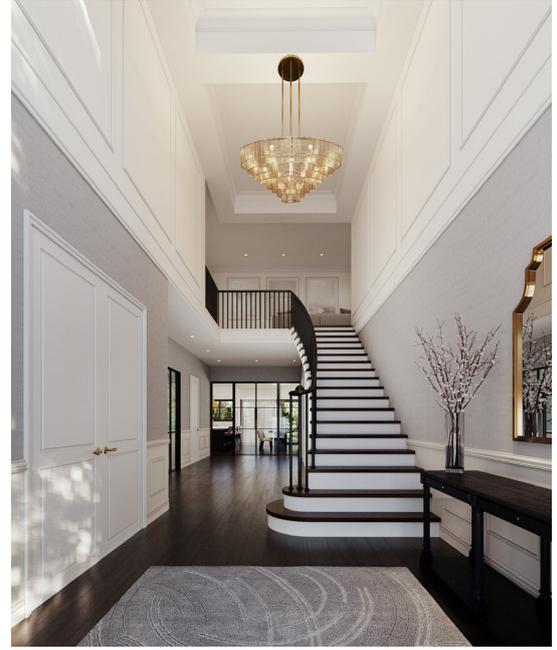


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* Fixed Price - Starting at \$2775 (inc. GST) for on-site consultation, plus 5 hours of design work to follow.





Design

- 1.1** Where the AXI acts as purchasing agent for any goods such as furniture, artwork or accessories, full payment is required prior to purchase, including delivery fees.
- 1.2** The client must note that images/samples of products and furniture specified in the design project can vary to products in reality. It is the client's duty of care to ensure they are satisfied with the product via suggested images and specifications.
- 1.3** Within 24hrs of delivery of purchases, the client must ensure accurate delivery has been provided, and assess for damages or breakages. Please contact AXI during this period to ensure any issues can be resolved, studio is closed on weekends, ensure photographs of damages are emailed within 24hrs for proof with suppliers.
- 1.4** Product selections need to be installed according to supplier specifications and installation guides. AXI will not take responsibility for breakages/damages due to faulty installation.
- 1.5** Should the client choose to return any items once it has been ordered, it is strictly at the supplier's discretion and the client is subject to their return policy and fees. Custom orders cannot be restocked or returned.
- 1.6** **Copyright:** All documentation produced by AXI is owned by AXI and protected by Copyright Law. The client must not copy, reproduce, display, or otherwise distribute any of the intellectual property in whole or in part without our prior written consent. Clients are not permitted to take photographs or videos of presentations, product samples or supplier details unless authorised by the Designer.
- 1.7** **Promotional use:** With the approval of the client, AXI will use design content and photography of the design project, for the purposes of advertising, public display, design competitions and social media. Confidential information will not be disclosed, revealed, or reported for any use unless authorised by the client or required under law.
- 1.8** **Liability:** To the maximum extent permitted by law, AXI will only be liable for delay or error in the case of its own default or negligence. Our maximum liability in connection with the provision of our services shall be limited to the maximum amount paid for our services.
- 1.9** **Suppliers:** AXI provides design advice, specifications, and product recommendations from our directory of trusted suppliers. AXI does not engage with suppliers outside the design projects recommended suppliers. AXI does not take any responsibility for product quality, design suitability or specifications where clients make selections that differ from the presented design.
- 1.10** **Amendments:** As per the agreed contract, the client will make payment for any requested additional amendments. An amendment refers to a client requested change to add, remove or modify the design in any way. AXI will provide email notification at the time of the request that additional fees will be incurred. Additional amendments do not include errors or omissions by AXI.
- 1.11** **Coronavirus:** AXI will not be held responsible for any delays in the delivery of products or trades due to circumstances outside our control or influence, including acts of Coronavirus, fire, flood, international shipping, and customs delays.
- 1.12** **Environmental Impacts:** AXI will not be held responsible for any delays in the delivery of products or trades due to circumstances outside our control or influence, including acts of global pandemic, fire, flood, vandalism, theft, international shipping, and custom delays.

Trades

- 2.1** AXI provides suggestive design concepts only; our drawing packages should not be considered construction drawings. On completion and hand over, AXI is not liable for any costs associated with the construction, engineering, external subcontractors, reports, and certification process.
- 2.2** Clients may use their own trades or engage trades recommended by AXI. The client and trades will adhere to the following terms:
- 2.2.1** It is the client's responsibility to forward approved final designs and architectural drawings and design schedule to the builder/trades for review.
- 2.2.2** Each level of subcontractor for the construction of the design is responsible for the design schedule and indicating if there will be complications with the design suggestions.
- 2.2.3** During construction, all dimensions and architectural drawings must be checked on site (C.O.S) by the builder to ensure all Australian building standards and codes are acknowledged.
- 2.2.4** The trades and client must ensure that design is carried through according to AXI vision. Adjustments or alternatives made to product selections, specifications, finishes schedule or concept must be approved by the Designer prior to installation. The Designer does not take responsibility for selections or decisions made outside of the project documentation.
- 2.2.5** All external parties will be paid at client's expense: private certifier/ graphic designer/ engineers/ lighting designer/ body cooperate/ local council or any other external parties required. All invoices will be forwarded to the client for approval.
- 2.3** AXI will place a company job site sign at the front fence/entrance of the design project, size 500 x 500.

- 2.4 AXI will be using the following project for editorial, marketing and design competitions during the design and construction process, as well as once completed.

Initial Consultations

- 3.1. All AXI design packages begin with a 1.5-hour Studio or Zoom consultation with an AXI design team representative, charged at a fixed rate of \$875. Site consultations can be conducted upon request of the client and are charged at a rate of \$1875 for 1.5-hours on site. The AXI team works collaboratively and often multiple members of the team work on every project.
- 3.2. After filling out the AXI Online Contact form, an AXI team representative will contact the client via phone call or e-mail to gain further project information and book in a time for the consultation. In the event of no contact from the AXI team within this time frame, please get in touch with our team during business hours. AXI's business trading hours are Monday to Friday, 9am to 5pm AEST.
- 3.3. During an AXI Initial Consultation in studio or via Zoom, client design requirements, floorplans and inspiration images will be discussed required for the client's space. This is an informal process and conversation between client and designer where ideas are collated and presented.
- 3.4. If at any time during the initial consultation there are any issues or concerns, the client must raise the immediately with the AXI team member they are consulting with.
- 3.5. Please note that if the initial consultation exceeds the 1.5 hour time frame included pre-paid for, this will be charged at an additional cost of \$140/30 Minutes.

Hourly-Based Work (Retainer Work)

- 4.1. The AXI Hourly-Based Package includes 5 hours minimum of AXI studio time to make selections, amendments, or additions to the design scope, based on discussions within the initial consultation. The
- 4.2. The AXI Full Design Service includes 10 hours minimum of AXI studio time to make amendments and additions to the project floorplans, based on discussions within the initial consultation. A fee proposal cannot be generated by AXI without finalisation of the floorplans prior.
- 4.3. Additional time required for client requested work beyond these hours will be charged at a rate of \$180/hour (inc. GST).

Billing and Payment

- 5.1. Final designs will be handed over on receipt of payment of final invoices.
- 5.2. Please e-mail receipt of all payments to accounts@aliciaxiberrasinteriors.com.au
- 5.3. **Cancellation:** If there is a disagreement between both parties involved in the contract, that cannot be reasonably resolved, written notice of contract cancellation must be provided, and all money paid up to date is non-refundable. A final statement of account will be produced and is payable within 7 days.
- 5.4 Any payments not received within 7 business days may be subject to interest charges and late fees.
- 5.5 Please note that any payments made by credit card will incur a 2% surcharge fee.
- 5.6 Client delays will need to be discussed with AXI. Any delays due to council, retail design manger or body corporates must be communicated to AXI as soon as possible. Delays in excess of 2 weeks may incur additional charges.
- 5.7 Hours allocated for amendments and correspondence are non- transferrable and non-redeemable. I.e. Hours cannot be transferred to other design stages or refunded.
- 5.8 Please note the fee proposal is valid for one year from the agreed and signed date. The contract will be reviewed, and a new contract will need to be signed, annually.

Social Media and Promotional Use

6.1. AXI will use design content and photography of the design project without limitation, for the purposes of advertising, public display, design competitions and social media. Confidential information will not be disclosed, revealed, or reported for any use unless authorised by the client or required under law.

6.2. AXI has a positive social media presence and in no way will accept any negativity on our social platforms. AXI reserves the right to delete or report such posts or comments as AXI sees fit.